

States of Change Learning Programme

Scoping Workshop

Day 3

Bas Leurs & Brenton Caffin

Melbourne, April 2018

STATES
OF
CHANGE

VICTORIA
State
Government

A woman with dark hair is shown in profile, looking down at a document she is holding. The background is a blurred city skyline with several tall buildings. The entire image has a reddish-pink tint. The text "Check in" is overlaid in the upper left corner.

Check in

STATES OF
CHANGE

Any thoughts or
reflections on
yesterday?

Scoping session

Monday

13:00 – 17:00
Welcome to the
program

17:00+
Networking &
drinks

Tuesday

9:00 – 12:00
People &
Systems

13:00 – 17:00
Facts & Futures

Wednesday

9:00 – 12:00
Problems &
Solutions

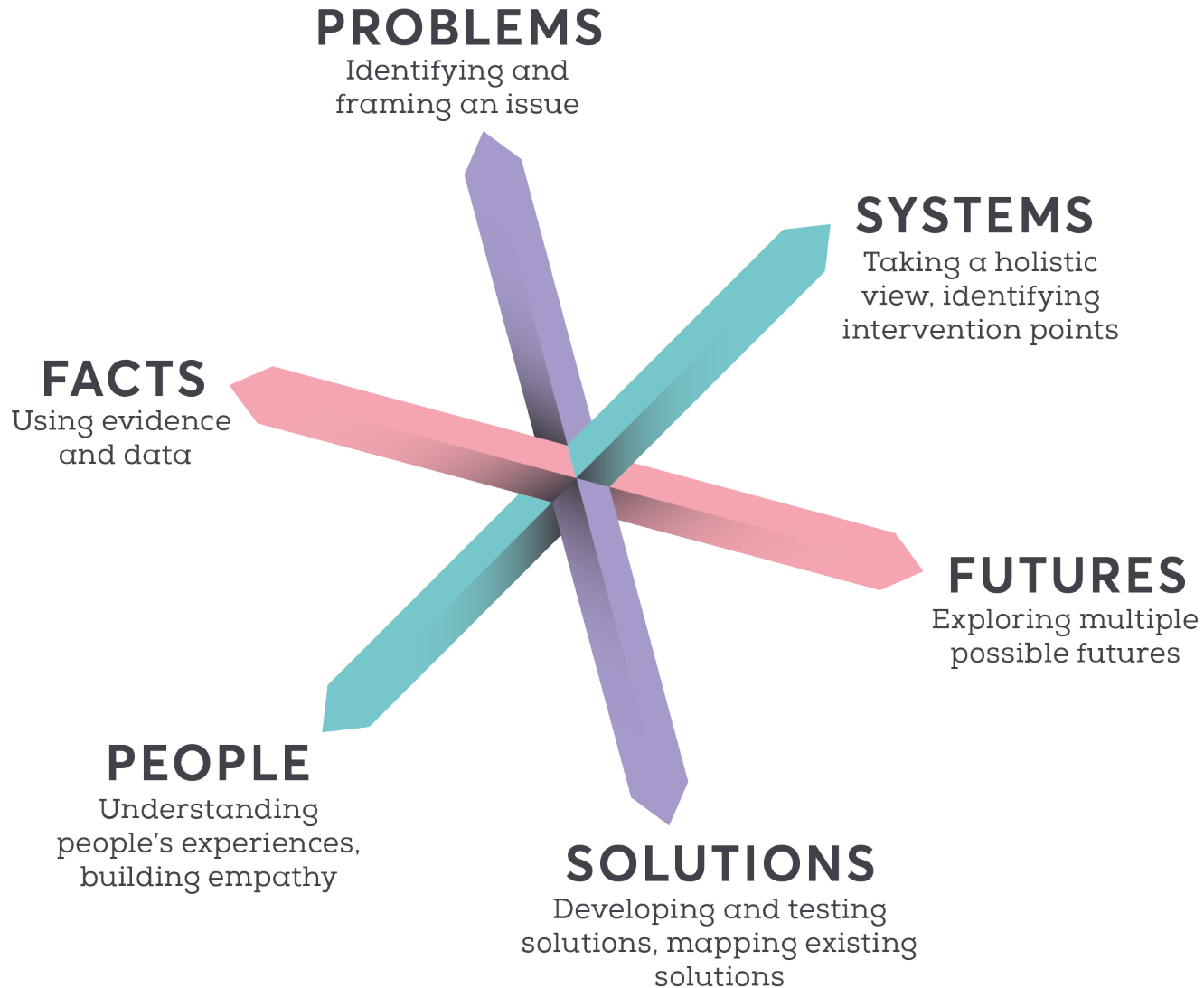
13:00 – 17:00
Building your
team

Thursday

Friday

We have a quarter of a kitchen sink left...



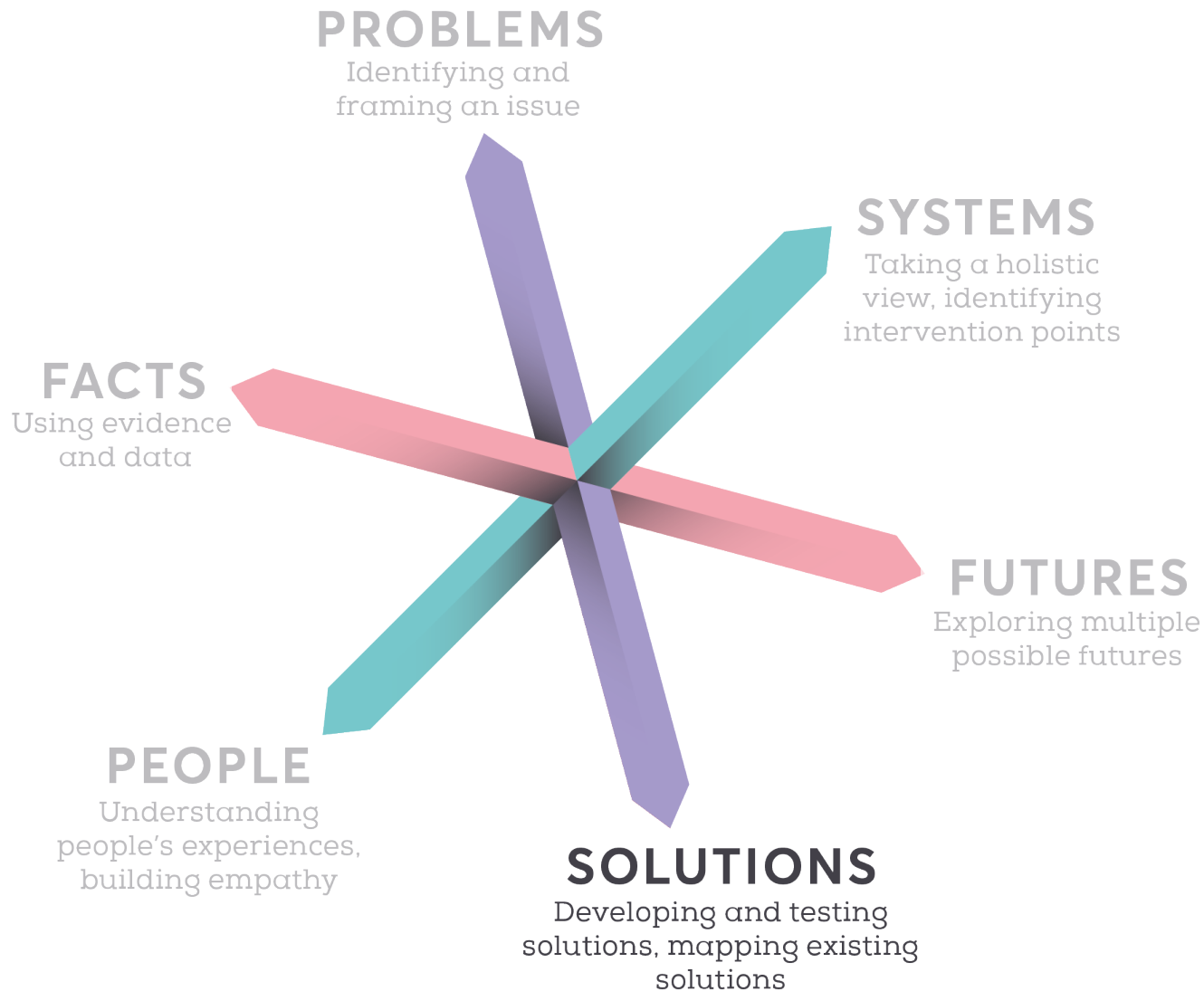


Today's agenda

- 9:00** **Check in**
- 9:15** **Solutions: finding solutions**
- 10:00** **Problems: exploring the problem**
- 10:45 Coffee/tea break
- 11:00** **Project: creating a project plan**
- 12:00 Lunch break
- 13:00** **Project: identifying risks (pre-post-mortem)**
- 14:00** **Organisation: preparing counter arguments**
- 14:45 Coffee/tea break
- 15:00** **Designing your team**
- 16:30** **Wrap up and reflection**

Principle: solutions

Finding solutions



Finding solutions



Finding solutions

What can you learn from actors who have solved the problem already, and how might you find them.

Usual suspects: actors you know of

Who has solved exactly the same problem already?

Who has solved a part of the problem already?

Who has solved a similar problem already?

Unusual suspects: actors you don't know yet, or very well

Who might have solved exactly the same problem already?

Who might have solved a part of the problem already?

Who might have solved a similar problem already?

Insights and inspiration

What can you learn from them?

Approach

What would you do to find them, or engage with them?

Has anyone solved a similar challenge to you already? What can you learn from them?

How do you find the
unusual suspects

You are here: [Blogs](#)

Profiling the international development mutants

Thursday, 18 May 2017 | [+ comment](#)



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As part of our refreshed [DIY Toolkit and Nesta email update](#), we'll be profiling an innovator working on the edge of development – the development 'mutants'. In this first edition, we talk to the man who coined the term, [Giulio Quaggiotto](#), about the effect these mutants are having on traditional development players and how they can best collaborate.

You've previously [written about](#) the rise of a new breed of 'international development mutants' who are shaking up the world of development. Can you remind us who they are, what they're doing, and what new trends you've seen in the last year?



Think like Darwin, not like Linnaeus

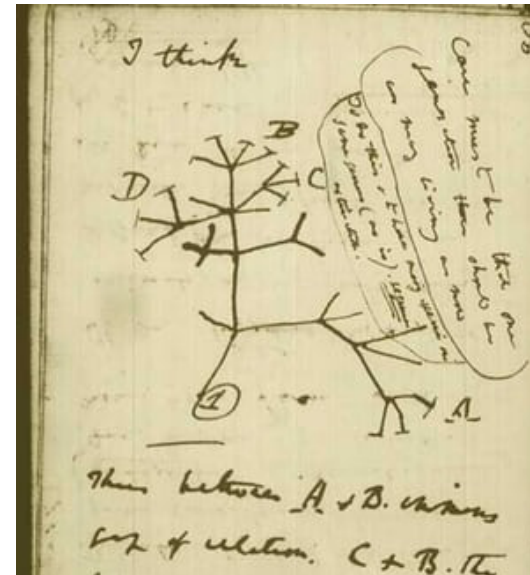
Carl Linnaeus Regnum Animale

CAROLI LINNÆI			REGNUM ANIMALE				
I QUADRUPEDIA	II AVES	III AMPHIBIA	IV PISCES	V INSECTA	VI VERMES		
Furor, quadrupes, pedes, ungues, dentes, vivax, gressu, quadrupes, pedes, ungues, dentes, vivax, gress							

Special creation (by God)

Species are immutable
Ordering life in a
static/hierarchical manner

Charles Darwin Tree of life

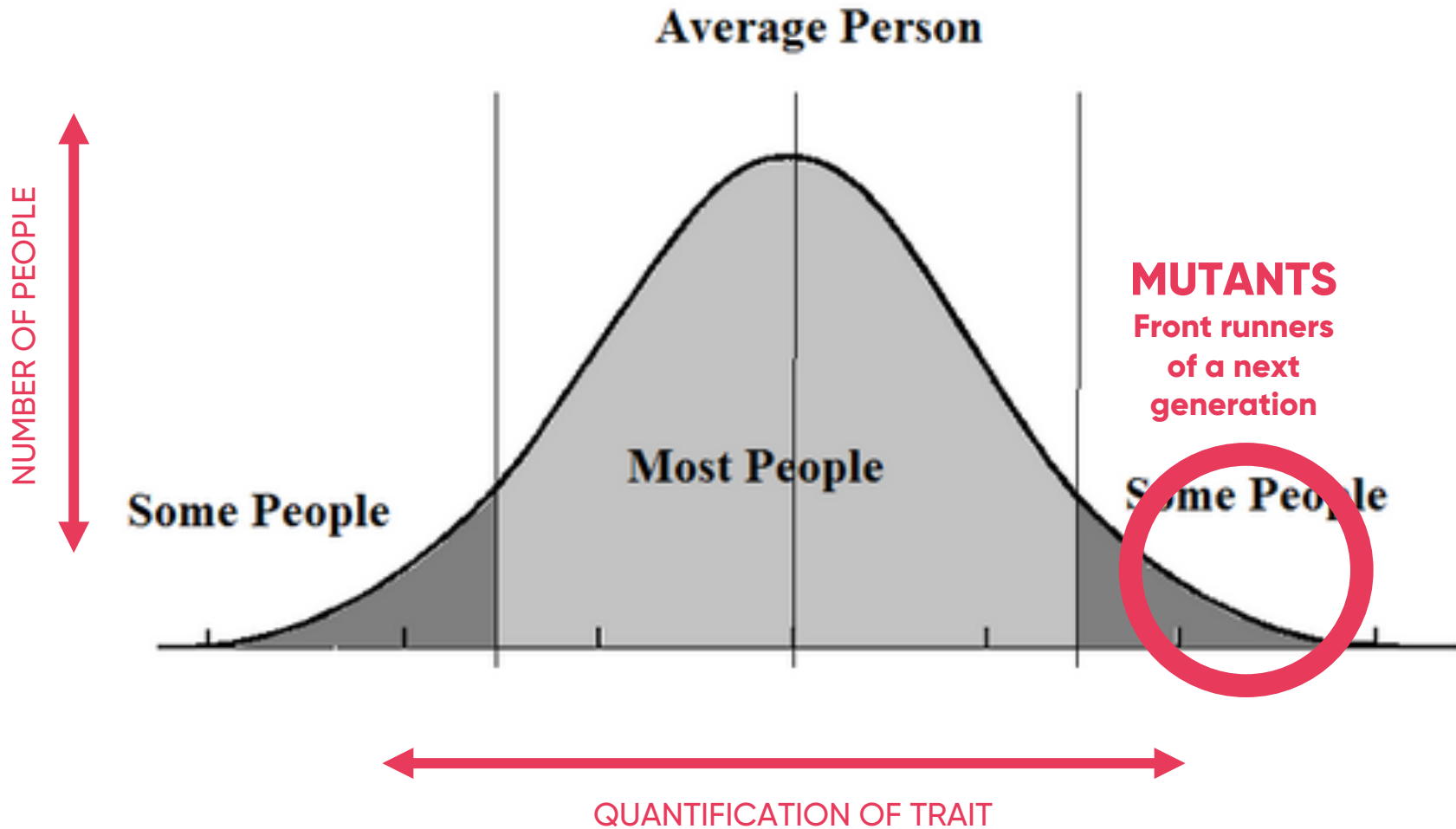


Evolution

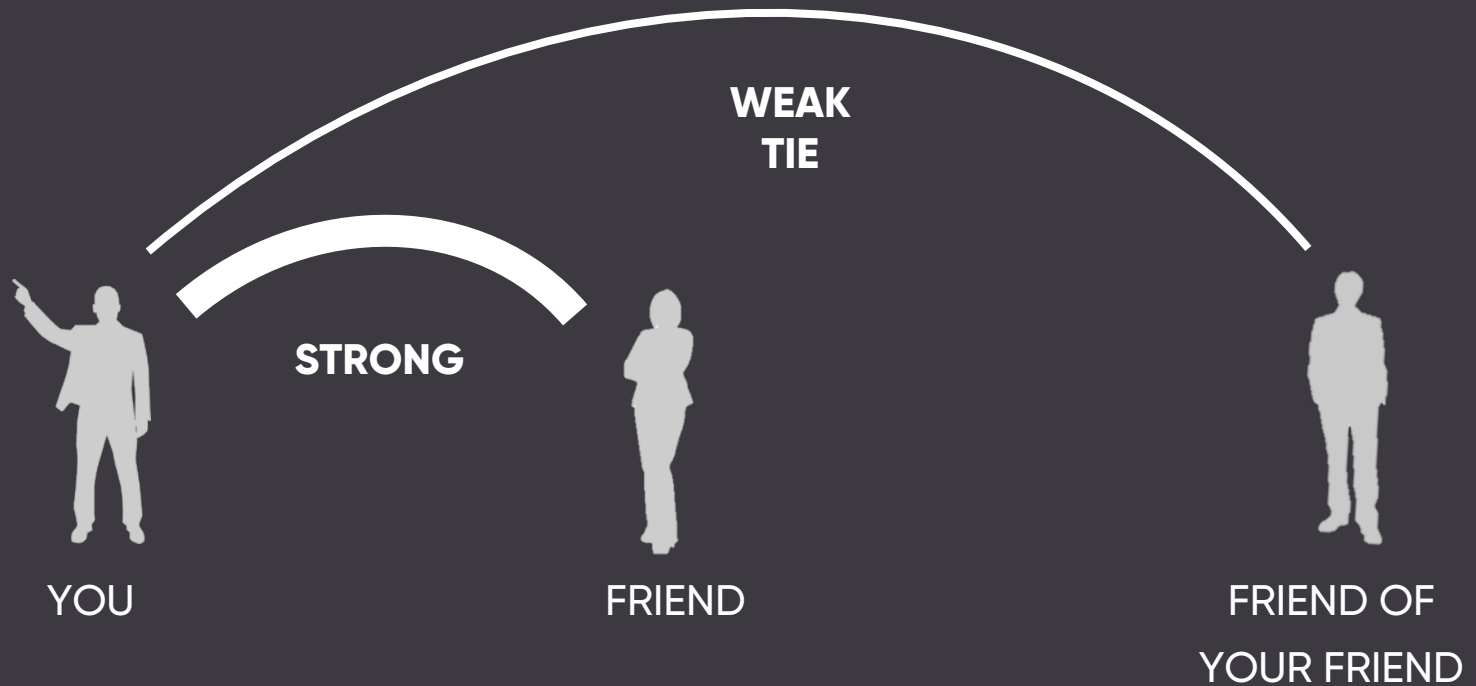
(survival of the fittest)

Species "transmutate"
Ordering life in
dynamic/evolutionary a manner

Think like Darwin, not like Linnaeus

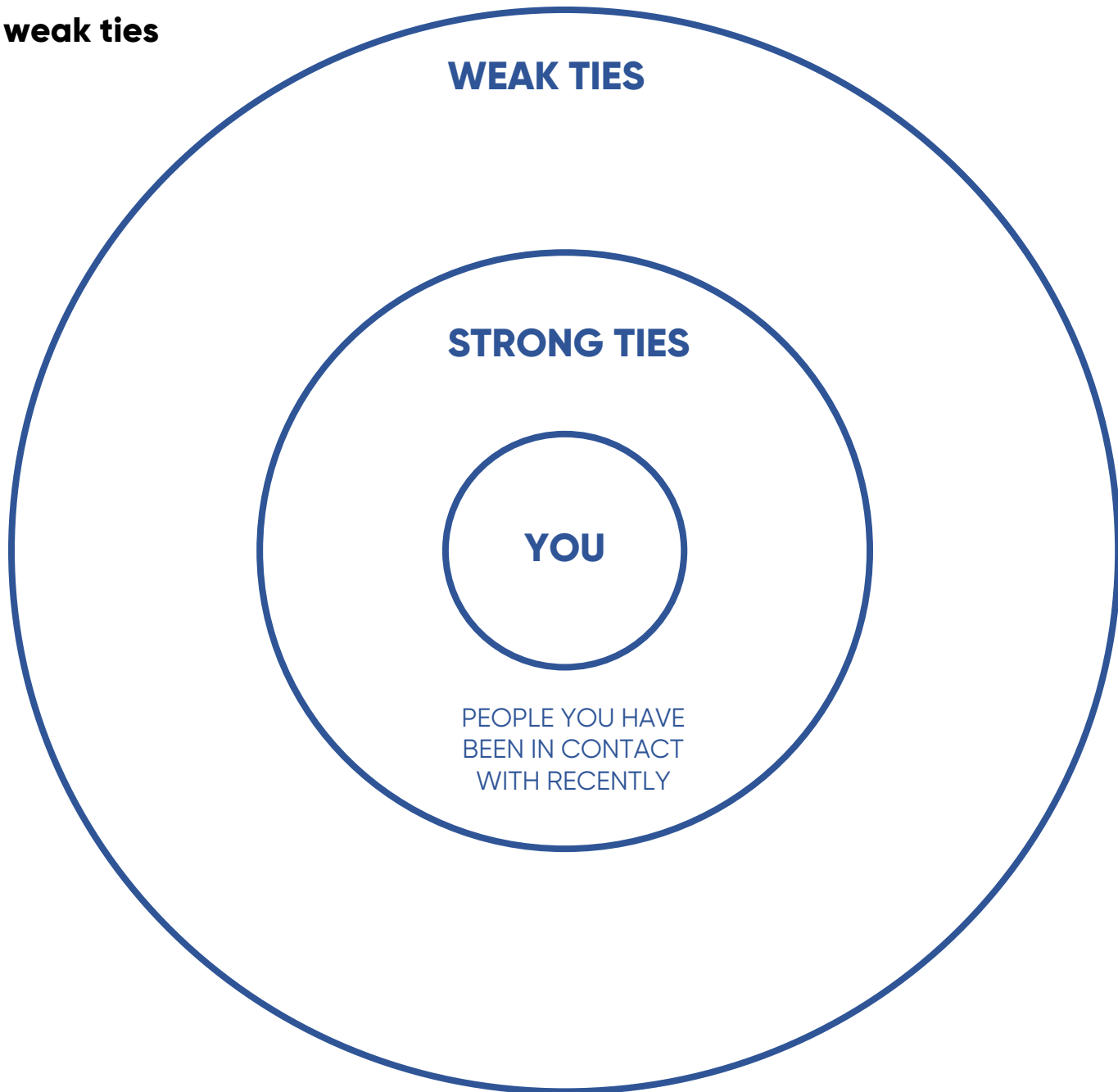


Strong and weak ties (Granovetter)



It is most likely you get new information from
your weak ties.

Mapping weak ties



How might you use
your strong ties to
help you in your
search?

How might you
engage with your
weak ties?

How might you
“google” them?

What search terms would you use?

Less of...

Focusing on the
problem itself,
and consider
solutions to be
the result of a
thoughtful
process



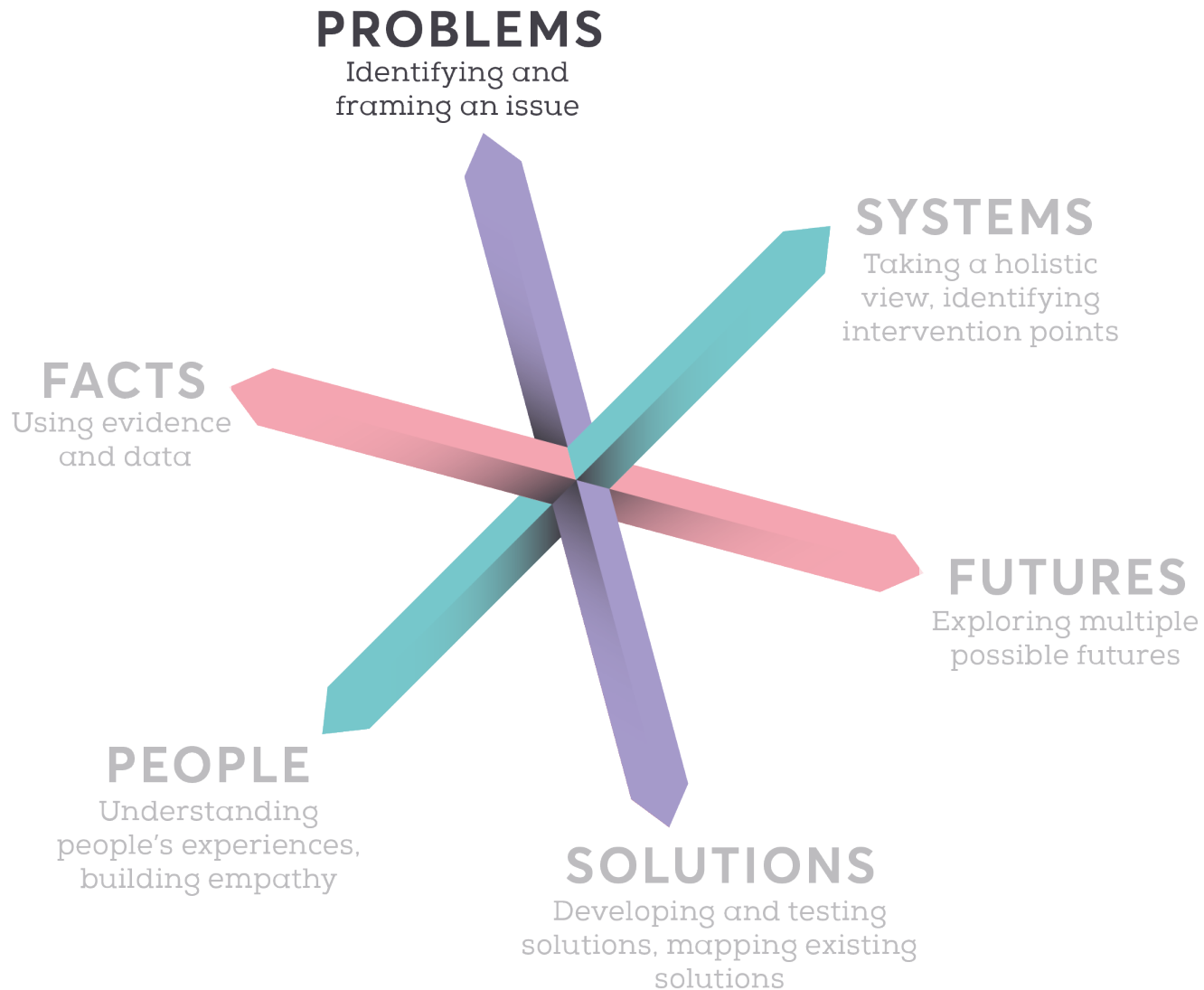
More of...

Learn how
others have
solved the
problem
already, and
actively look for
these solutions

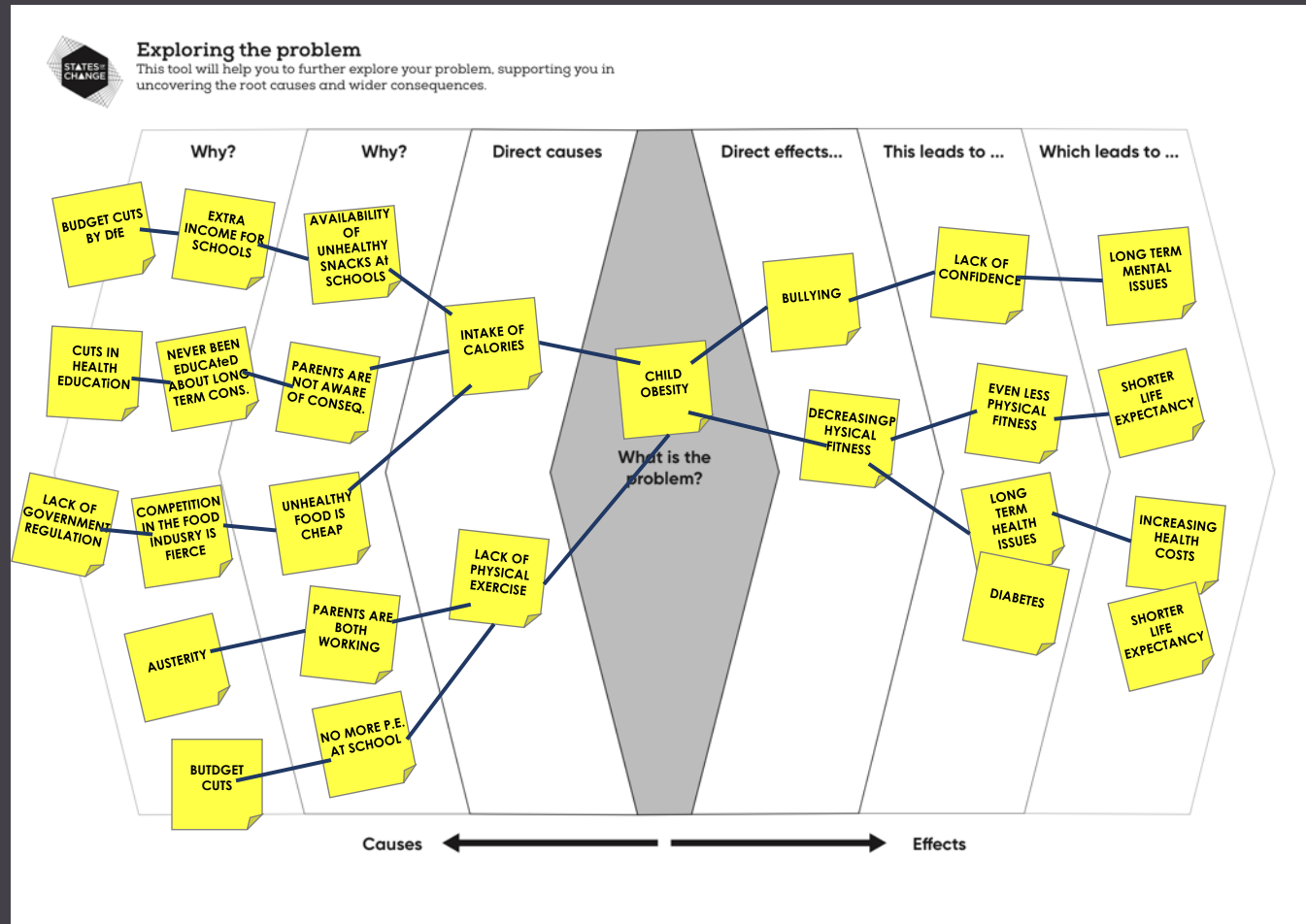
A woman with dark hair is shown in profile, looking down. The background is a city skyline with various skyscrapers. The entire image has a reddish-pink tint.

Principle: problems

Exploring the problem



Finding solutions



What causes a problem (cultural, technological, political, social, financial, etc.)? What are the ensuring effects?

Any new insights?

Less of...

Defining the challenge in its most obvious appearance, only looking at direct effects.



More of...

Look at deeper and multiple causes of the challenge, and identify wider (undesired) effects.

Coffee/tea break

A woman with dark hair is looking down, her face partially obscured by a large, semi-transparent image of a city skyline. The image has a strong red and purple color cast. The woman's face is in the foreground, looking down, while the city skyline is in the background, appearing as if it's a reflection or a layered image. The overall mood is contemplative and focused.

Project

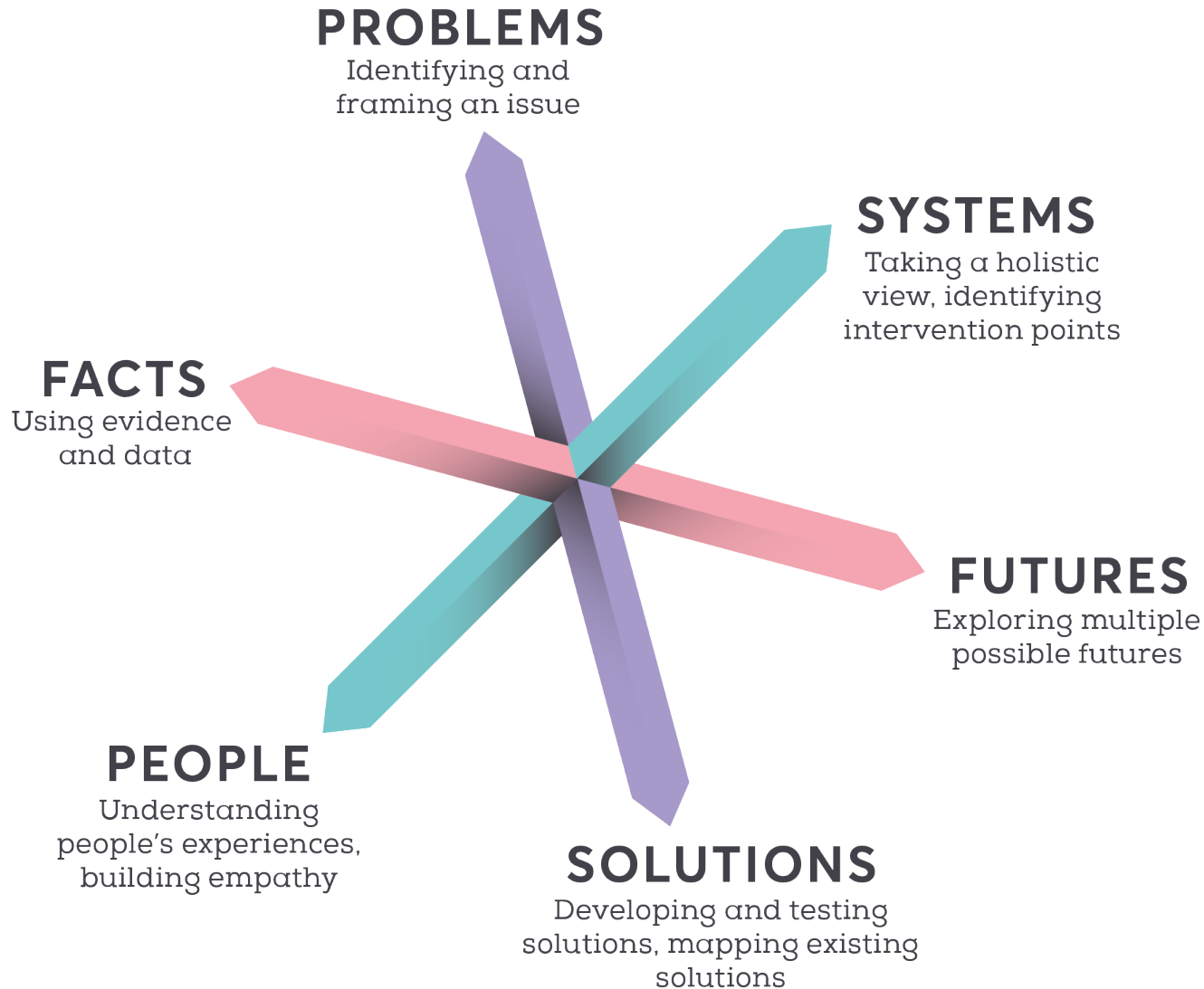
Creating a project plan

Please note...

Your project plan is
not a static document

It will develop and change over time.

We quickly explored the unobvious around these principles...



What do we know?

(Validated)
knowledge

**What do you know
for sure?**

For which you have
evidence to support
your claims

Assumptions

**What do you think
you know for sure?**

But, for which you don't
have any evidence to
support your claims

Knowledge
gaps

**What is it that you
don't know?**

*For which you need to
do research*




Finding solutions



Creating a project plan

This tool will help you map your knowledge gaps and assumptions. You can turn them into actions that help you open up the possibility space and shift perspectives around your challenge.

Team:
Project title:

	People	Systems	Facts	Futures	Problems	Solutions
	What do you know about the people who are most affected (directly or indirectly) by the issue?	What does the bigger picture look like? Who or what is influencing the challenge?	What evidence of data do you have about the challenge? What trends or patterns do you see?	What possible futures have been considered to explore how this challenge may develop?	What causes a problem? What are the ensuring effects?	Has anyone solved a similar challenge to you already? What can you learn from them?
Validate knowledge What do you already know?						
Knowledge gaps, assumptions What are your knowledge gaps and/or assumptions?						
Key questions How do these gaps and assumptions translate into research questions?						
Actions What are you going to do to answer these questions?						

What do we know for sure, what are our assumptions and knowledge gaps for each of the principles?

Project plan

- What is the challenge you are trying to tackle?
- Who is mostly affected by the problem?
- What does he (wider) context of your challenge look like?
- What risks, barriers and opportunities do you see?
- What are key milestones? And what does success look like for them?

Lunch break

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Today's agenda



Organisational readiness assessment

Please take a minute to reflect on these statements and rate the extent to which you agree with them.

LEADING CHANGE

1. In my organisation, leadership works hard to create a culture of innovation by ensuring creativity and experimentation are rewarded, incentivised and encouraged



2. In my organisation management helps to overcome bureaucracy and ensure that proven innovations are spread



3. My organisation empowers me to try out new ways of solving problems and ways of working in my daily practice



4. People in my organisation are empowered to try out new ideas, even if there is a risk they may fail or not promise a specific solution



ACCELERATING LEARNING

5. My organisation accepts failure and uncertainty as inherent parts of experimenting to accelerate learning about what works in practice



6. My organisation is using instruments aimed at encouraging a more open, explorative and agile course of action and decision-making



7. My role and responsibility enables me to explore and discover new ways that innovation approaches can be applied in our organisation



8. In my organisation I am supported in identifying my strengths and weaknesses in relation to innovation capability



Organisational readiness assessment

Please take a minute to reflect on these statements and rate the extent to which you agree with them.

9. I have a good understanding of their experiences to better inform decisions and



10. I have a good understanding of innovation and experimentation in the public sector



11. My organisation encourages me to share my experiences and learn from



12. I have a good openness about the process, results and



A woman with dark hair is shown in profile, looking down at a document she is holding. The background is a blurred city skyline with several tall buildings. The entire image has a reddish-pink tint.

Project

Identifying risks

Objective

Identify potential
risks that may kill
your project

Reflect on the dynamics of the political and
bureaucratic landscape

Pre-post-mortem with LabX

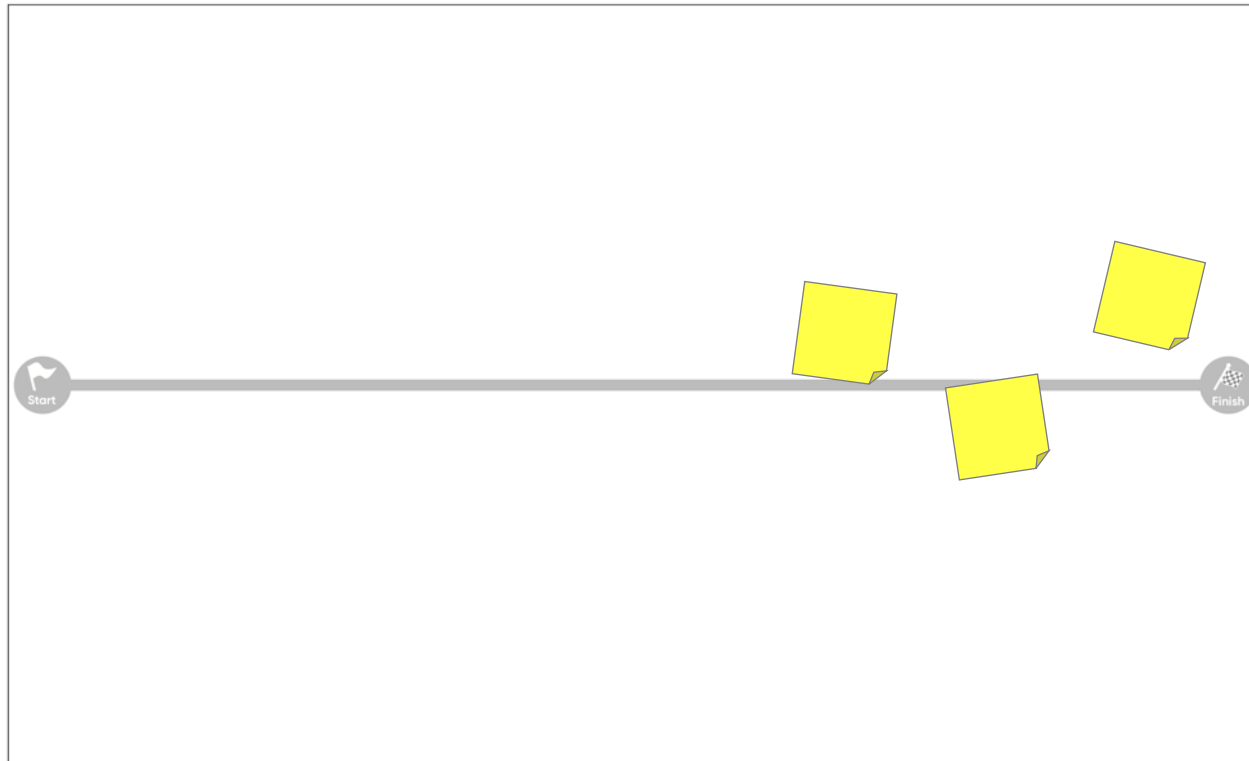


Identifying risks



Identifying risks

This tool will help you do a pre-post-mortem and map out the possible challenges and barriers you may face whilst carrying out your project; identifying the potential risks and supporting discussions around how you can prevent or avoid them.



You're in the future, the project has ended, not successfully. What has "killed" the project along the way?



Please note...

X-FACTORS

THE CARR SUCCESS FACTORS (OR...
EIGHT WAYS NOT TO DIE)

	(VERY) SHORT TERM next week	LONGER TERM 3+ months
DELIVERING RESULTS HOW ARE WE MEETING QUALITY AND QUANTITY TODAY AND TOMORROW?	<ul style="list-style-type: none">What are the key performance indicators?How are we measuring success?What are the key challenges?How are we addressing them?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?
ENABLING SUCCESSFUL PROJECTS HOW DO WE MAKE SURE THAT WE HAVE ON THE RIGHT PROJECTS WITH THE RIGHT MANAGEMENT TO SUPPORT?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?
BUILDING A SOLID TEAM WHAT ARE THE ELEMENTS THAT MAKE UP AN EFFECTIVE TEAM? HOW CAN WE IMPROVE AND SUPPORT THEM?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?
DEALING WITH COMPETITION WHAT WILL BE OUR MAJOR COMPETITORS?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?
GENERATING IMPACT HOW DO WE MEASURE AND REPORT OUR IMPACT?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?
CREATING EFFECTIVE COMMUNICATIONS/BRANDING WHAT DO YOU WANT TO BE KNOWN FOR? WHAT ARE THE CHALLENGES TO TAKING A MESSAGE OUT THERE?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?
SUSTAINING POLITICAL/BUREAUCRATIC MANDATE HOW DO WE SECURE THE POLITICAL MANDATE THE CURRENT GOVERNMENT AND SUPPORTED BODIES?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?
ENSURING FUTURE FUNDING WHAT WILL OUR FUTURE PARTNERS HAVE TO AND HOW DO WE SECURE IT?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?	<ul style="list-style-type: none">What are the key challenges?How are we addressing them?What are the key challenges?How are we addressing them?

Group your “project killers”

Risks and preventive actions

BIGGEST RISKS (Project killers)	IMMEDIATE ACTIONS (Next week)	LONGER TERM ACTIONS (±3 months)

What are your biggest risks? How can you mitigate them?
What action is required on the short and longer term?



Organisational dynamics

Preparing (counter) arguments for innovation

Objective

Identify potential risks
that may prevent you
from successfully
completing your project.

Reflect on the dynamics of the political and
bureaucratic landscape

Objective

*"We will not
change or
challenge
the status
quo"*



SABOTEURS

**Will
kill**

*"It won't
work"*



SCEPTICS

**Will
hinder**

*"Let's make
sure we..."*



CRITICS

**Might
support**

*"I will
support"*



AMBASSADORS

**Will
support**

*"I want to
make it
happen"*



ENTHUSIASTS

**Will
work (hard)**

*"We need to
change!"*



ACTIVIST

**Will
drive**

Objective

*"We will not
change or
challenge
the status
quo"*



SABOTEURS

**Will
kill**

*"It won't
work"*



SCEPTICS

**Will
hinder**

*"Let's make
sure we..."*



CRITICS

**Might
support**

*"I will
support"*



AMBASSADORS

**Will
support**

*"I want to
make it
happen"*



ENTHUSIASTS

**Will
work (hard)**

*"We need to
change!"*



ACTIVIST

**Will
drive**



**SUCCESS
CLAIMERS**



**TYRE
KICKERS**



TOURISTS

Developing counter arguments

Developing counter arguments
This tool will help you to generate counter arguments to the negative assumptions which often arise when discussing public sector innovation.

What your colleagues think... What your colleagues say... How might you counter this?

IF IT FAILS, MY REPUTATION WILL GET A BEATING
AND... I MAY LOSE MY JOB
IT'S TOO RISKY, WE DON'T KNOW IF IT WILL WORK
WE MAY RUN SMALL TESTS AND ITERATE

What your colleagues think... What your colleagues say... How might you counter this?

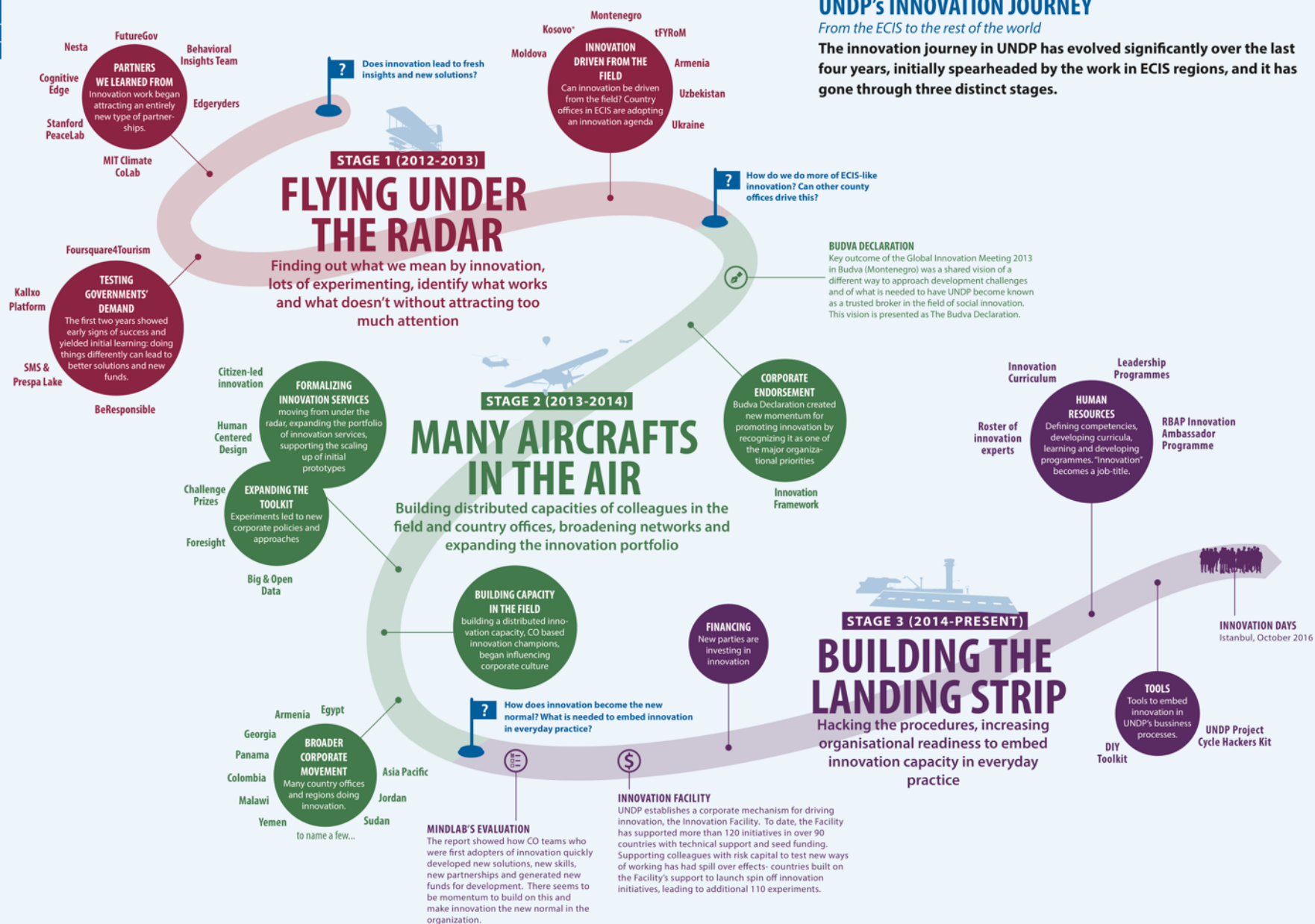
Think of a colleague, or executive who will be skeptical or critical about your project. What will they say? How can you counter their arguments?



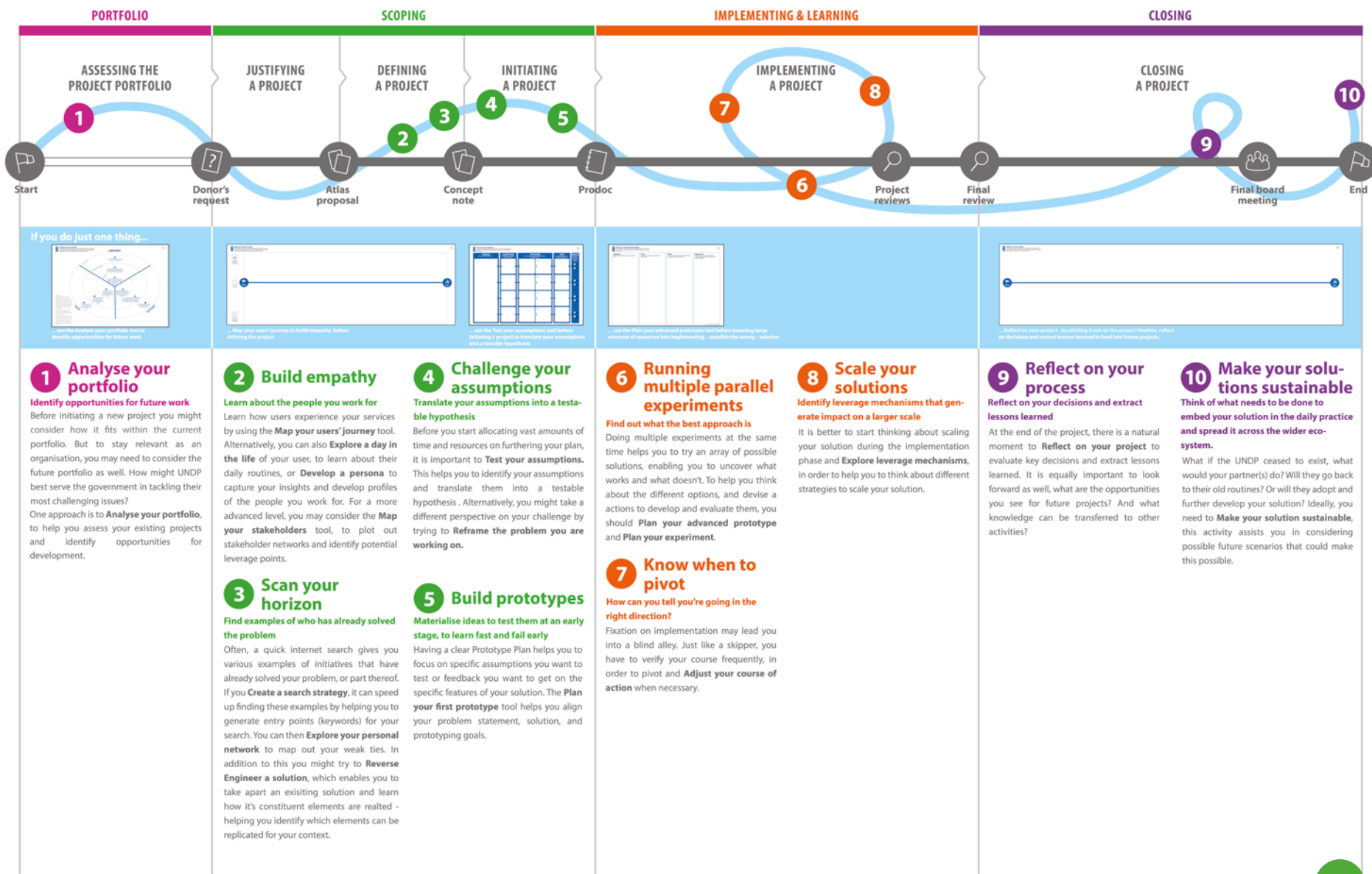
UNDP's INNOVATION JOURNEY

From the ECIS to the rest of the world

The innovation journey in UNDP has evolved significantly over the last four years, initially spearheaded by the work in ECIS regions, and it has gone through three distinct stages.



PROJECT NAVIGATION MAP: ENTRY POINTS FOR INNOVATION IN THE UNDP PROCESS CYCLE



Coffee/tea break

A woman with dark hair is looking down, her face partially obscured by a red-tinted overlay. In the background, a city skyline with various skyscrapers is visible, also under the red tint. The overall mood is contemplative and focused.

Team

Designing your team

What is a team?

What is a team?

What are its main features?

What is a team?



A team is a group of people
who will work together to
reach a common goal.

What is a team?

What kind of
questions are
important when
designing a team?

Team design questions

- How many people should be on the team?
- What kind of expertise do we need?
- Is this team designed for the short- or long-term?
- What is our purpose or goal?
- How will we make decisions?
- What process will we follow?
- How will we work with other teams?
- How will we share information?











The very bare essentials of team design

What makes a team effective?

What is the key factor that makes a high performing team?

Google did research on team effectiveness

“Who is on a team matters less than how the team members interact, structure their work, and view their contributions.”

Google re:Work

Google's top 5



How do you build psychological safety?

TEDxHGSE
Independently organized TED event
Amy Edmondson

- 1. Frame the work as a learning problem – not as an execution problem**
- 2. Acknowledge your own fallibility**
- 3. Model curiosity, ask a lot of questions**

Tuckman stages of team development

Forming

team members
are positive and
polite

Storming

people start to
push against the
boundaries
established in the
forming stage

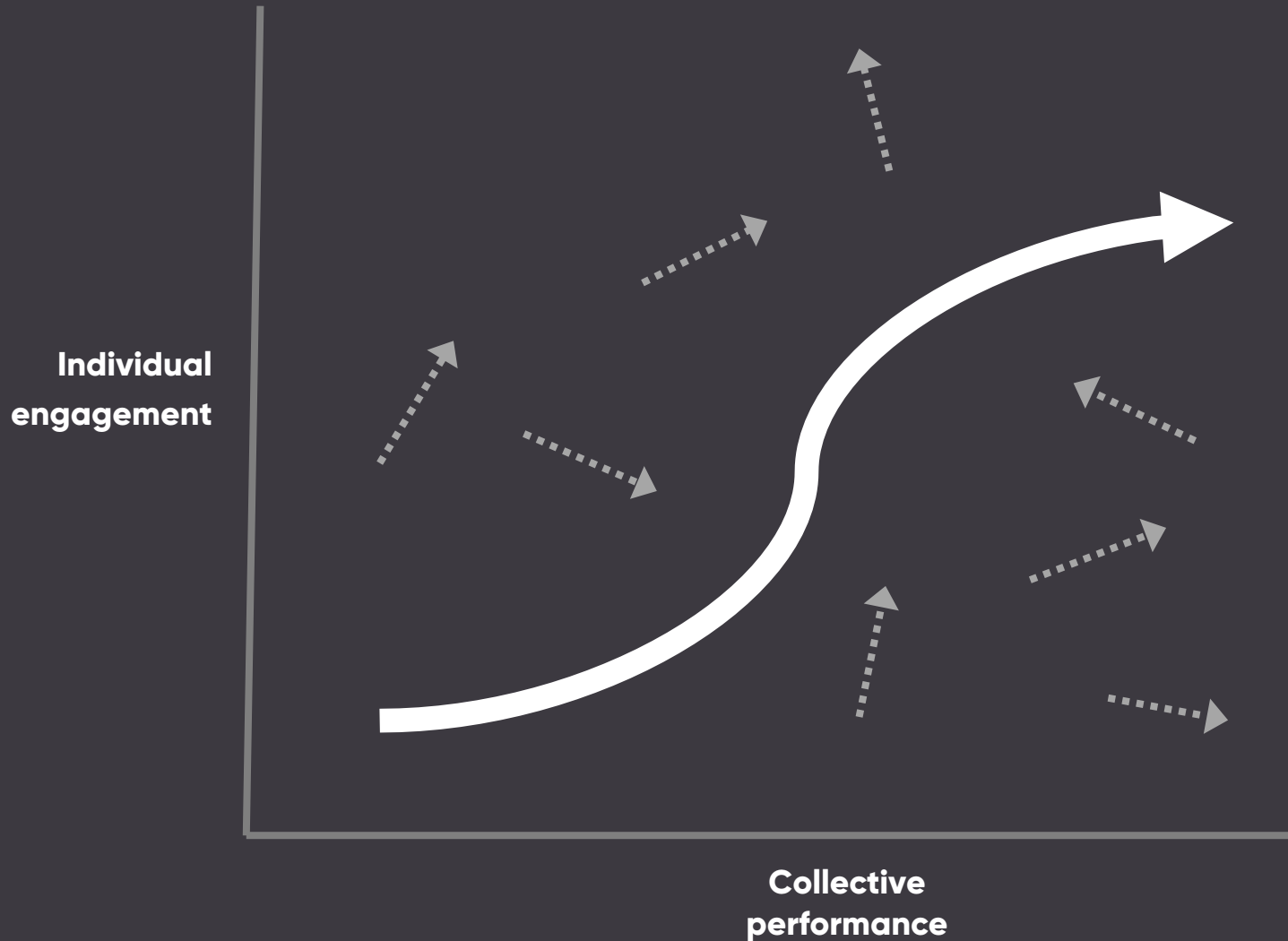
Norming

people start to resolve
their differences,
appreciate colleagues'
strengths

Performing

hard work leads,
without friction, to
the achievement of
the team's goal

Team design is iterative and continuous process



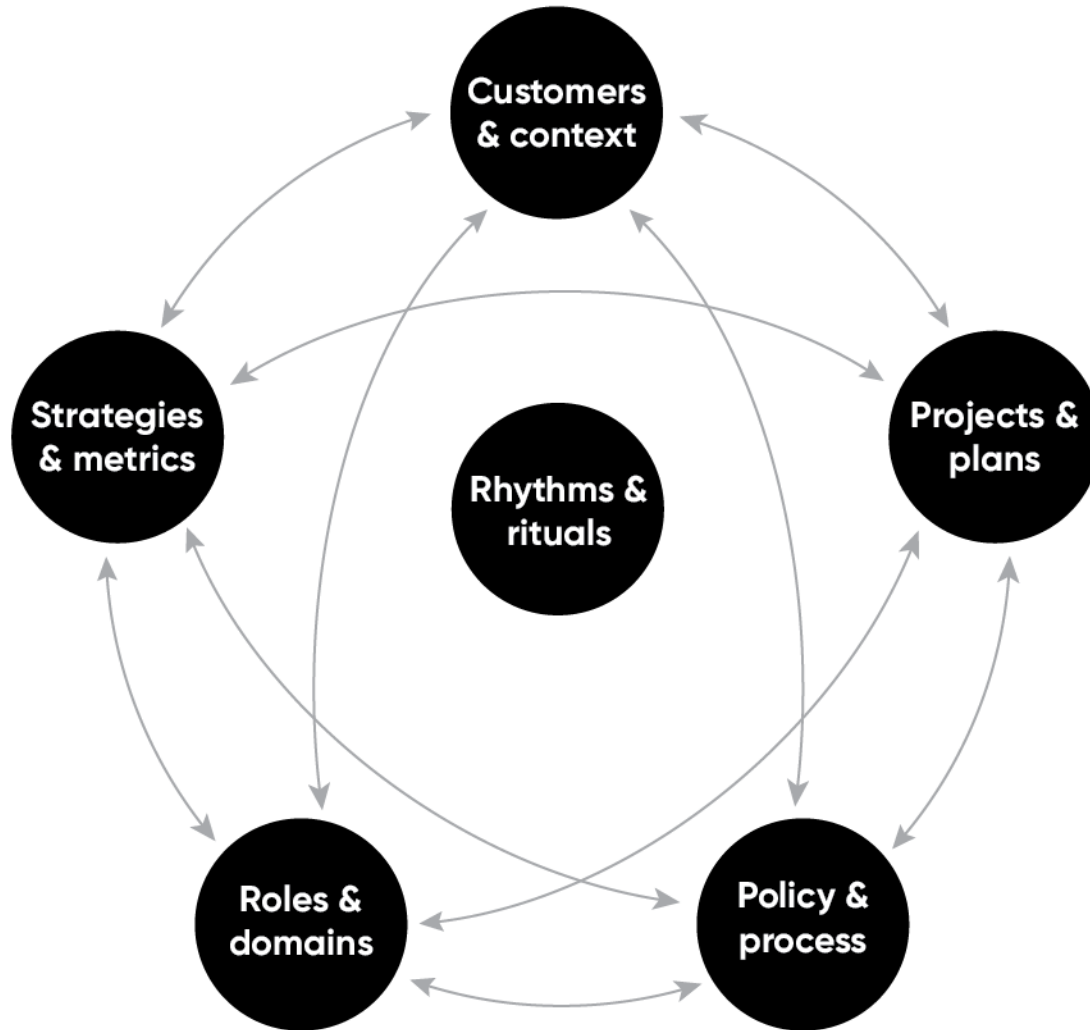
What makes an
innovation team
different from
“normal” teams?

Teaming models

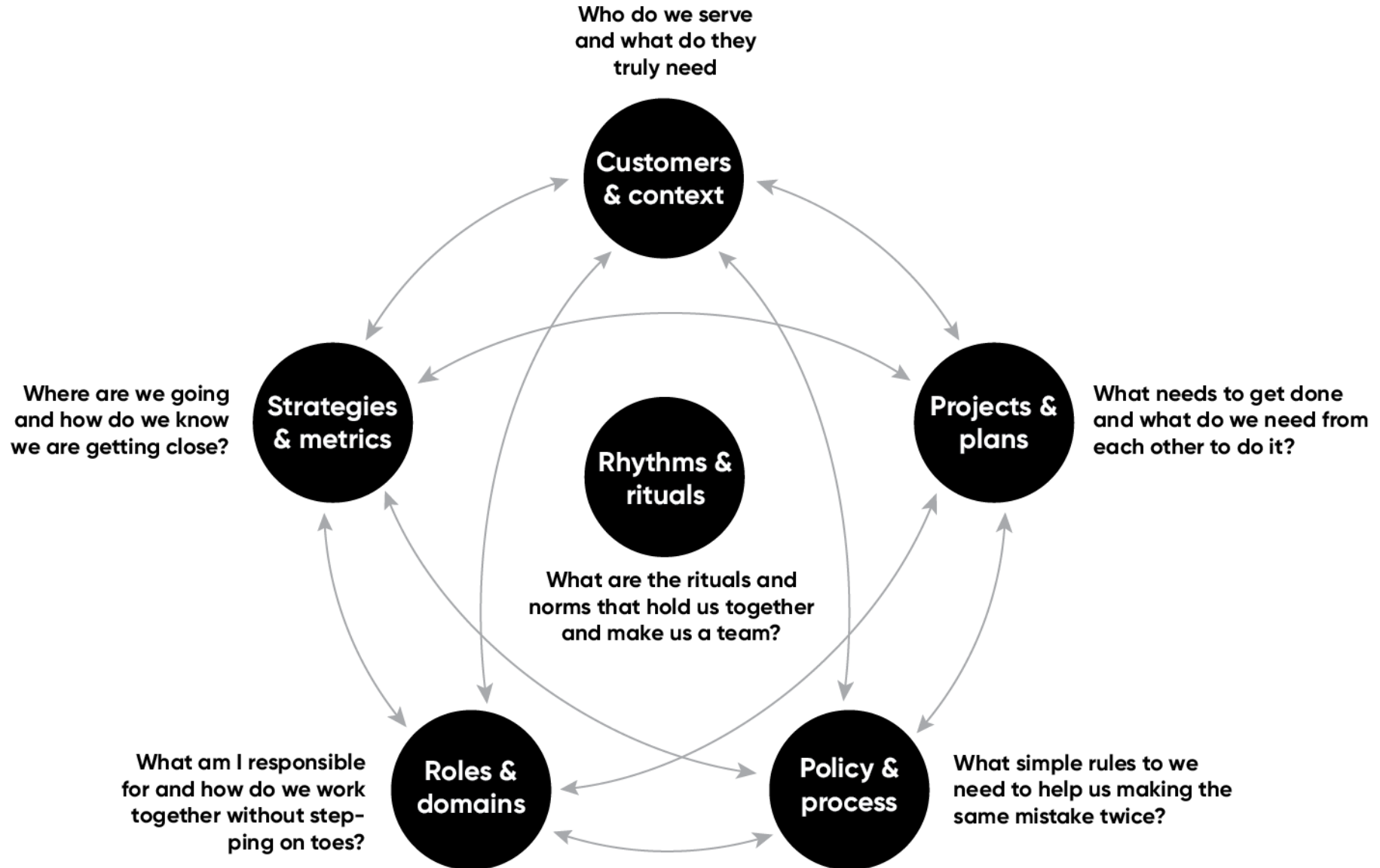


Output-Oriented	Mission-Driven
Command and Control	Sense and Respond
Rigid Structures	Loose Structures
Error-Reducing Systems	Error-Embracing Systems
Suppressed Authority	Distributed Authority
Deep Knowledge	Broad Knowledge
Homogeneity	Diversity

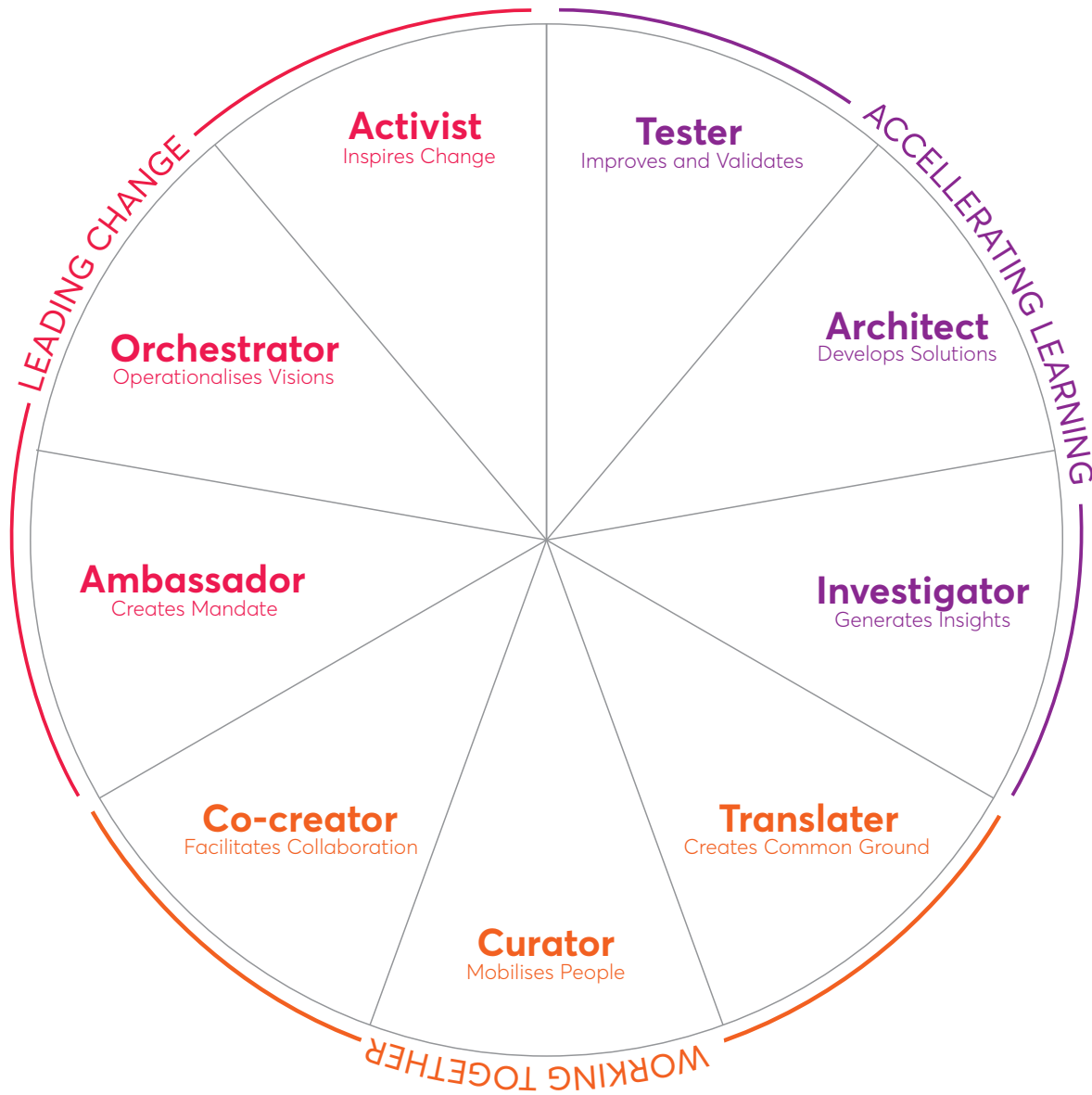
Anatomy of a team (NOBL)



Anatomy of a team (NOBL)



Team roles for Experimenting and Public Problem Solving



Team roles for Experimenting and Public Problem Solving

LEADING CHANGE

Activist

Inspires Change

The Activist is the driving force behind an innovation team/project. They constantly ask the question "how can this be done better?", of themselves and others, to inspire change. They also provide strategic purpose and direction in achieving this change, mobilising people to get things done.

Orchestrator

Operationalises Visions

The Orchestrator is the overseer; transforming ideas and visions into tangible plans and actions. He/she is there to ensure that smaller achievable actions can (and do) occur, and that they lead to longer term goals, ultimately materialise into the bigger vision.

Ambassador

Creates Mandate

The Ambassador creates the mandate for change. They manage the relationship between the team, internal and external stakeholders, with the aim to create buy in for change.

WORKING TOGETHER

Co-creator

Facilitates Collaboration

The Co-creator supports different stakeholders in working together to solve problems. Using multiple tools and methods, the Co-creator facilitates others in articulating, sharing, communicating and listening to multiple views.

Curator

Mobilises People

The Curator manages the network that surrounds the innovation team or projects, and is responsible in building this network of change agents to enable collaborative problem solving.

Translator

Creates Common Ground

The Translator is able to build bridges between different domains and disciplines, enabling different actors to work across silos. They do this by generating a shared understanding across domains, through communicating and articulating knowledge, experiences and perspectives surrounding the problem.

ACCELERATING LEARNING

Investigator

Generates Insights

The Investigator is driven by curiosity. They have a strong urge to make sense of why things are the way they are, and communicating this to others by translating data into insights to generate understanding.

Architect

Develops Solutions

The Architect synthesises and 'connects the dots'. They see the relationship between different pieces of the puzzle, and are able to discern what parts are important – or not – to develop effective solutions

Tester

Improves and Validates

The Tester is curious to see how ideas might work in reality. They take ideas and try them out within appropriate contexts to understand, improve and validate solutions using different techniques to try ideas out at different stages of the development process.

STRENGTHS

Often have bold visions for improvement, and have the courage to challenge the status quo

Great attention to detail, able to link the smaller actions to the bigger changes

Vast experience of the political landscape, can work around the system

Genuine interest in a broad range of subjects

Well connected with key players

Genuine interest in a broad range of subjects

Understanding and making sense of the world around them

Uses the insights generated by the Tester, to move the idea forward or use it in a new way.

Driven by the real world implications of their work

Are not put off by failures, and will persevere

Excellent people skills, can mobilise and encourage colleagues

Excellent listener and storyteller, can read between the lines of what people are saying

Can transform hard data into captivating stories

Can easily discover, attract and engage with diverse set of people

Can transform hard data into captivating stories

Sensitive to people they are engaging with

Understanding and discovering ways and means of making their findings accessible and communicable to others.

Able to develop multiple parallel solutions to a single problem, and build quick prototypes to explore the suitability of these solutions

Can identify what is working and what isn't, by knowing what to measure

Can often excite and mobilise other people

WEAKNESSES

Can at times be impatient and restless, wanting to see change happen quickly without taking the time to establish relationships

Can sometimes micro manage colleagues, being overbearing and stifling

May at times be a people pleaser, focusing less on action, more on relationships

Co-creators build on the basis of consensus, but struggle when urgency commands bold decisions to be made

Can be limited by their own biases, regarding who they choose to work with

Can consider themselves as master of several domains, not knowing when to call in the experts

May dwell too much or too long on investigation and analysis. Might find it hard to stop investigating

May over-complicate solutions by continually seeing connections and relationships – making a solution more difficult to implement.

May find themselves in eternal loop of testing and iterating, as things can always be improved

DRAFT – Please do not share!

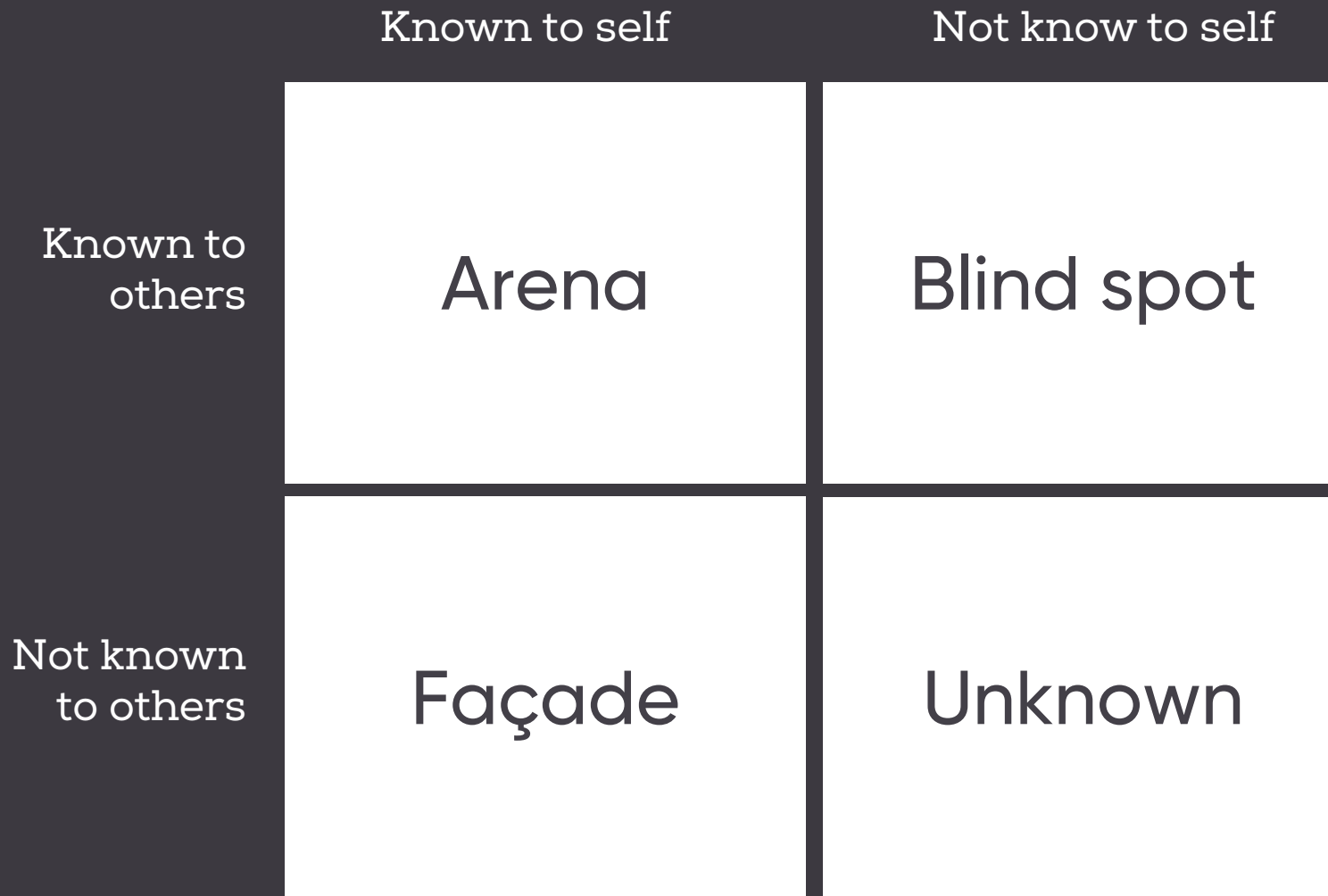
bas.leurs@nesta.org.uk

December 2017


How to use appliances without a user manual?



Johari window: what do you know about yourself?



Your user manual

**Create a user manual**

This tool will help you to understand how other members of your team prefer to work, and allow you to share your working preferences


Name:

How do you work best?	What does it look like when you disagree?
When do you need help?	When are you misunderstood?
What do you want help to look like?	How do you respond in a crisis?

What is your “user manual”, what is important for your colleagues to know when they work with you.



Sharing your user manuals



Create a user manual

This tool will help you to understand how other members of your team prefer to work, and allow you to share your working preferences

Name:

How do you work best?	What does it look like when you disagree?
When do you need help?	When are you misunderstood?
What do you want help to look like?	How do you respond in a crisis?

Share your user manuals with your colleagues.

Rhythms and rituals?

Sharing your user manuals

The Monday Planning Meeting

STEP	INSTRUCTIONS	
01 SILENT UPDATES	"Take three minutes, in silence, to record your tasks for the week ahead."	
	EXAMPLE: "Schedule a project kickoff"	TIPS: Don't let the meeting start late; start this step even if not everyone has arrived.
02 CHECK-IN ROUND	"What has your attention OR personally, what do you want to share?"	
	EXAMPLE: "My kid got sick this weekend, so I'm not at 100%."	TIPS: Don't let people just rattle off their to-do list. This is meant to be a personal reflection.
03 CALENDAR REVIEW	"Who's out this week OR what events should we all know about?"	
	EXAMPLE: "We present the latest round of work on Wednesday, so I'll be swamped today and tomorrow."	TIPS: Be sure to also share any critical meetings in the week ahead.
04 PLANNING ROUND	"What do you plan to complete this week?"	
	EXAMPLE: "I'm finalizing up our social media planning for the next quarter."	TIPS: If someone feels overwhelmed, help them break down big projects into simple tasks.
05 NEEDS ROUND	"What do you need from someone else on the team to get your work done this week?"	
	EXAMPLE: "I need your approval before I share this document."	TIPS: Make sure to capture these as individual to-dos.
05 CLOSING ROUND	"Share your reflection on this meeting or the week ahead."	
	EXAMPLE: "I feel a bit overwhelmed by the work this week."	TIPS: Don't let people off with a nonresponse ("I'm great!").

NOBL / TEAM DESIGN BOOTCAMP COMPANION

P. 25

Friday Shipping Process

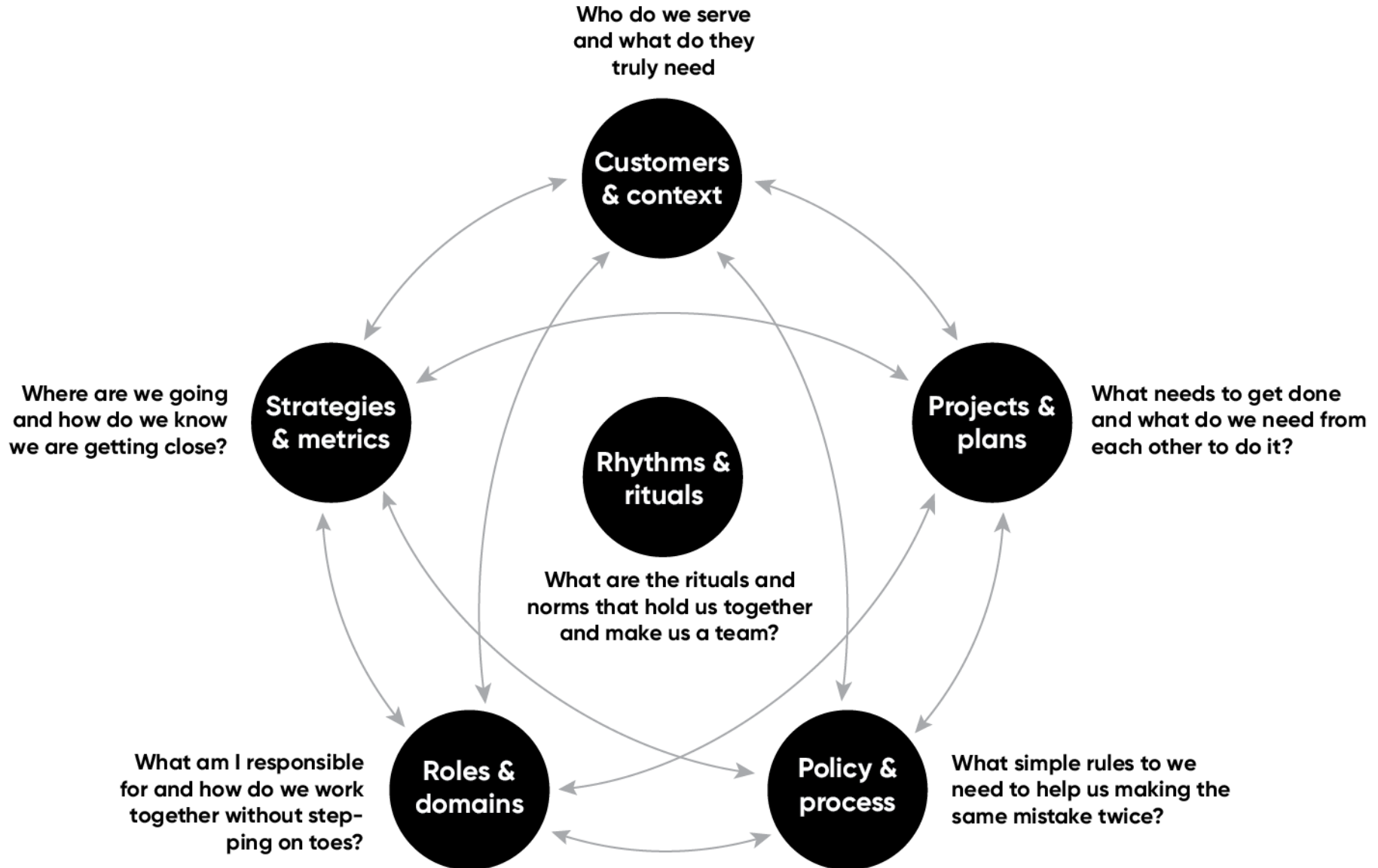
STEP	INSTRUCTIONS	
01 SILENT UPDATES	"Take three minutes, in silence, to update the tasks you've completed and gather any metrics you're responsible for reporting."	
	EXAMPLE: "Kickoff scheduled. Draft completed. 25 registrations on our event site"	TIPS: If you're using a Kanban tool like Trello, have people drag their tasks to a "Completed" column.
02 CHECK-IN ROUND	"What has your attention OR personally, what do you want to share?"	
	EXAMPLE: "I barely slept last night, and might be really exhausted today."	TIPS: Don't let people just rattle off their to-do list. This is meant to be a personal reflection.
03 MILESTONES REVIEW	"What metrics should we review as a team? Any questions?"	
	EXAMPLE: "Our website had this many views this week."	TIPS: As a team, you'll want to find some way to measure your impact.
04 GOAL SETTING	"Did you achieve your ONE critical goal from last week? If not, how can we help?"	
	EXAMPLE: "I meant to complete our official agenda, but it was derailed by our latest creative release."	TIPS: Make this a safe space to reflect on priorities. If team members faltered, ask them how the team can support them.
05 SUPPORT SOLICITATION	"What got in your way this week that stopped or slowed your progress? What can someone else on the team do to help you move forward?"	
	EXAMPLE: "I can't update the website because I'm waiting on everyone to send me their bits."	TIPS: Make sure to capture these as to-dos.
06 TEAM DEBRIEF	"Based on the work you completed, what did you learn or what surprised you that you'd like to share with the team?"	
	EXAMPLE: "When I spoke to our CEO, I learned her two priorities for this quarter."	TIPS: Don't be afraid to share. This is your opportunity to help make the team smarter.
07 ACTION ITEMS	"What do you need from the team to complete this week?"	
	EXAMPLE: "Need help from the account team to know exactly what the client needs."	TIPS: Urges folks to be transparent with their needs.
08 REFLECTION ROUND	"Share your reflection on this meeting or the week ahead."	
	EXAMPLE: "I felt overwhelmed by the work this week."	TIPS: Don't let people off with a nonresponse ("I'm great!").

NOBL / TEAM DESIGN BOOTCAMP COMPANION

P. 26

What are your
rhythms and rituals?

Anatomy of a team (NOBL)



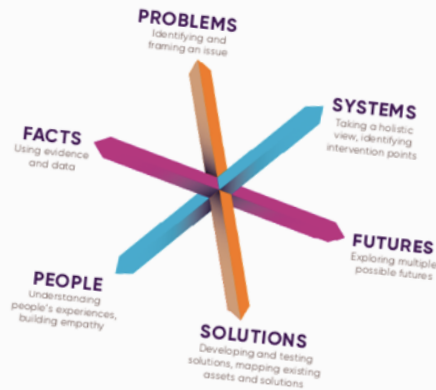
A woman with dark hair is looking down, her face partially obscured by a large, semi-transparent image of a city skyline. The image has a strong red and purple color cast. The woman's hands are visible at the bottom, holding a small object. The city skyline features several tall buildings, including a prominent one with a curved facade. The overall mood is contemplative and reflective.

Team

Wrap up & reflection

Six Principles for Exploring the Unobvious

The habits and mindsets that help you explore the space of the unobvious.



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Embrace uncertainty

CONTINUUM OF EXPERIMENTATION

Manage risk

Imaginative mindset
WHAT IF...?

Analytical mindset
IF...THEN...

SOLUTIONS ARE UNKNOWN
Understanding of the problem is unclear. Risk cannot be managed.

SOLUTIONS ARE KNOWN
Understanding of the problem is clear. Risk can be managed.

EXPLORE

TRIAL-AND-ERROR

VALIDATE

GENERATING HYPOTHESES
What might be

ESTABLISHING A HYPOTHESIS
What could be

VALIDATING A HYPOTHESIS
What should be

Shaping direction in order to generate new possibilities

Creating basis for redesign. Action is taken to find out what works

Legitimising initiative. Action is taken to justify decision-making

Experiment to generate awareness of new possibilities. Identify options and prepare to start

Experiment to test and challenge assumptions and identify it and function of ideas and describe viable solution concepts

Experiment to evidence your hypothesis and validate the solution concept, describe its impact and why it works

OBJECTIVE

LEARNING FOCUS

KEY ACTIVITIES

SUGGESTED METHODS

Experiment to generate awareness of new possibilities. Identify options and prepare to start

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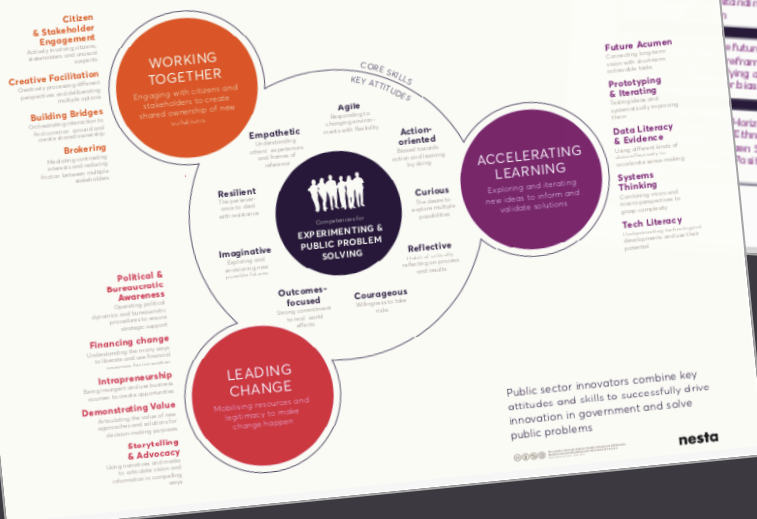
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Public sector innovators combine key attitudes and skills to successfully drive innovation in government and solve public problems

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Changing habits

As a team, write down the five habits that you believe you should do less of, and the five you feel are most important to do more of, to become more effective as an innovation team. Then, start to identify what actions will enable you in achieving this transformation. To support you in listing these habits, think back to the 'room of the obvious activity' and the competency framework.

What current habits do we want to stop, or do less of?

What habits do we want to develop, or do more of?

What do we need to do to make this transformation happen?

Reflections

Lightbulb moment

What was your a-ha moment of today?



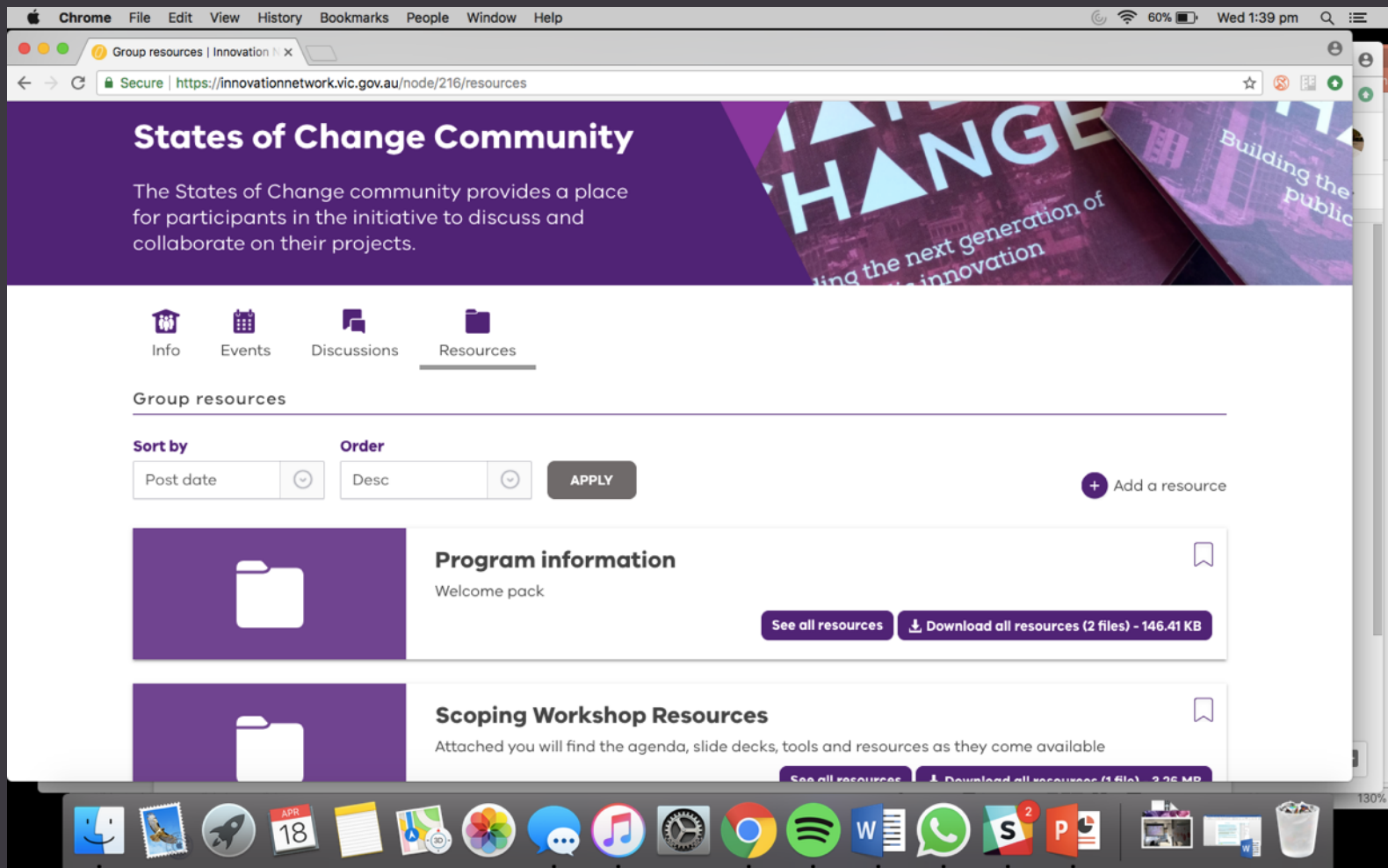
**STATES^{OF}
CHANGE**

Who want to share
their light bulb
moment?

In betweenos

- Discuss changing habits
(team)
- Reflection exercise
(individually)
- Complete your project plan
(team)
- (Recommended) reading

Most importantly continue
working on the action
outlined in your “Creating
a project plan sheet”



How do we stay in touch? What if you want to contact us?

Please leave
sharpies on
the table.

A person's profile is shown in silhouette, facing left. Inside the head, a cityscape is visible, featuring a prominent traditional Chinese building with a tiled roof. The background is a hazy cityscape with mountains in the distance. The entire image has a purple-to-pink gradient overlay.

Salut!

